

Winning with ADTRAN

Promo Details

- This offer may not be combined with any other offers.
- Promo valid October 13 – December 31, 2011
- All claims must be received by January 15, 2012.
- Offer 1 is limited to one free switch per customer.
- Complete Claim Form on the back and submit to channel.sales@adtran.com or FAX to 256-963-8794
- Proof of Purchase required.

Eligible Part Numbers for Trade-In Offer 3

- NetVanta Business Communications System: 4200796G1#UC
- NetVanta Enterprise Communications Server: Part Number Based on Software Licenses
- IP 706 6-line Phone: 1200769E1#B
- IP 712 12-line Phone: 1200770E1#B

New Special Offers

There's something for everyone in these special offers! Free Switches...Free Wireless Access Points...Free Phones! Explore the options...offers valid until December 31, 2011.

Offer 1 - Free Power over Ethernet (PoE) Switches

Purchase a minimum of ten (10) Bluesocket Access Points and associated licenses in a vWLAN solution and receive a free NetVanta 1534P or purchase twenty (20) and above Bluesocket Access Points and associated licenses and receive a NetVanta 1544P.

Purchase a Minimum of 10 Access Points		Part No.
Bluesocket 1800 (a/b/g/n with internal MIMO)		1700910F1
Bluesocket 1840 (a/b/g/n with external antennas)		1700911F1
PLUS		
Purchase vWLAN AP Licenses		
Tier 1 (1 – 50 APs)		1951901G1
Tier 2 (51 – 100 APs)		1951901G2
Tier 3 – (minimum 101 APs)		1951901G3

Receive Free	Part No.
10 APs /Licenses NetVanta 1534P Switch	1702591G1
OR	
20 APs /Licenses and above NetVanta 1544P Switch	1702545G1

Offer 2 - Free Wireless Access Points (WAPs)

Purchase the following and receive free NetVanta 150(s):

Purchase Product:	Part Number	Receive Free:	Part Number
NetVanta 6355	1200740E1	1 Free NetVanta 150	1700412E1
NetVanta 7060	1700706G1	2 Free NetVanta 150s	1700412E1
NetVanta 7100	1200796E1	2 Free NetVanta 150s	1700412E1
NetVanta SMB Bundle	4200796G1#VSMB	1 Free NetVanta 150	1700412E1
NetVanta 1234 PoE Switch	1700595G1	1 Free NetVanta 150	1700412E1
NetVanta 1238 PoE Switch	1700599G1	2 Free NetVanta 150s	1700412E1

Offer 3 - Free Phones

- Replace any phone system with a NetVanta Business Communication System (NetVanta 7100 and Unified Communications Bundle, Part Number 4200796G1#UC) and ADTRAN will provide a free IP phone (IP 706 or IP 712) for each competitor phone replaced, up to 20 phones!
- Purchase a NetVanta UC Enterprise Communications Server solution and you're eligible for one free IP phone (IP 706 or IP 712) for every one purchased. Part Numbers for NetVanta UC ECS are determined by the number of users.



Winning with ADTRAN Claim Form

Partner: _____ Partner Contact Name: _____

Contact Address: _____

Contact Email: _____ Contact Phone Number: _____

End User Customer: _____

Offer 1: Free NetVanta Switch

Product Purchased: _____

Quantity: _____

Product Purchased: _____

Quantity: _____

Offer 2: Free NetVanta 150 Access Point

Access Points and Licenses Purchased

Product Purchased: _____

Quantity: _____

Product Purchased: _____

Quantity: _____

Offer 3: Free IP Phones

NetVanta Business Communication System Purchased: _____

Phone System Replaced: _____

Phones Replaced: _____

NetVanta Enterprise Communication Server Purchased: _____

ADTRAN Phones Purchased: _____

Quantity: _____

FAX or email invoices that show the required ADTRAN product purchases and this completed claim form to 256-963-8794 or channel.sales@adtran.com.