

VARNEX EXCLUSIVE PROMOTION: **Microsoft**

Drive new business opportunities with the **Business Productivity Online Suite (BPOS)** and **Virtualization**

From now through the end of October 2010, eligible Varnex partners who participate in this exclusive MSFT promotion will have the opportunity to win enhanced accommodations at the next two Varnex conferences. Drawings will be held each month starting in Dec '09, and winning partners will have the option to either:

EXTEND their stay for two additional nights at the Spring conference in Orlando

OR

UPGRADE to a luxury suite at Caesar's Palace during the Fall conference in Las Vegas

**** WINNING PARTNERS WILL BE POSTED MONTHLY ON THE VARNEX PARTNER PORTAL ****

Each winner will also receive an exciting gift pack from Microsoft upon arrival.



Business Productivity Online Suite :



The Business Productivity Online Suite (BPOS) is an exciting new way to deliver flagship Microsoft products to your customers. Build a profitable revenue stream and recurring revenues while giving your customers the Power of Choice when it comes to procuring these products

Register to become a BPOS reseller before the end of December and earn 250 free BPOS seats for internal use.

Microsoft Virtualization

*Server Virtualization Assessments are considered by many as **the single most impactful step** you can take towards identifying and closing server consolidation opportunities.*

With the major feature advances of Hyper-V Server 2008 R2 and cost savings vs. competing technologies, now is a great time to start building your pipeline and closing new server consolidation opportunities via assessments.

For information on TSD Virtualization assessments, contact: Mark McClure, Microsoft Practice Manager markmc@synnex.com or 864-349-4032

PHASE I Eligibility: December '09

To get started, all you need to do is **register to become a BPOS reseller OR complete a qualified virtualization assessment** with the TSD team at SYNEX and you'll be entered in the drawing. Phase I is that simple - One month only!

To register for BPOS and to learn more, please visit:

<https://partners.microsoft.com/PartnerProgram/SubProgramEnrollmentWelcome.ashx?RID=025cb87a-7145-48b5-ae4b-93d06c35467c&PC=99>

For information on TSD Virtualization assessments, contact: Mark McClure at markmc@synnex.com or 864-349-4032

We will select 2 winners in December from the pool of eligible partners, so sign up today!

PHASE II Eligibility: Jan '10 – Oct '10

Close at least 1 BPOS opportunity of 25 seats or more, or complete a qualified Virtualization Assessment and you'll be entered in the drawing.

Each BPOS opportunity closed and virtualization assessment completed earns additional entries which will be carried forward if you are not the partner selected in any given month.

Example: Partner "A" closes 3 BPOS opportunities in January, but is not selected as the January winner. Their 3 entries stay in the contest for the following month's drawing. Each additional qualifying order/assessment earns additional entries.

We will select 1 winner each month from the pool of eligible partners leading up to the Spring and Fall conferences (10) Varnex partners will win in Phase II